



Central Los Angeles
 Base: 258,335,148 SF
 Vacancy: 3.58%
 Asking Lease Rate: \$1.75 NNN
 Class A Rents: \$2.14 NNN
 Land Value: \$100 - \$120 PSF

San Gabriel Valley
 Base: 171,821,135 SF
 Vacancy: 2.22%
 Asking Lease Rate: \$1.54 NNN
 Class A Rents: \$1.85 NNN
 Land Value: \$70 - \$90 PSF

Mid Counties
 Base: 117,050,194 SF
 Vacancy: 1.85%
 Asking Lease Rate: \$1.56 NNN
 Class A Rents: \$2.05 NNN
 Land Value: \$100 - \$120 PSF

Inland Empire West
 Base: 341,326,980 SF
 Vacancy: 3.57%
 Asking Lease Rate
 50,000 SF+: \$1.46 NNN*
 Class A Rents: \$1.65 NNN
 Land Value:
 2-9 Acre Parcels: \$60 - \$75 PSF
 10 Acres Plus: \$80 - \$100 PSF
 Land Value rates are for entitled sites

Inland Empire East
 Base: 305,140,297 SF
 Vacancy: 2.72%
 Asking Lease Rate
 50,000 SF+: \$1.27 NNN*
 Class A Rents: \$1.35 NNN
 Land Value:
 2-9 Acre Parcels: \$40 - \$50 PSF
 10 Acres Plus: \$50 - \$60 PSF
 Land Value rates are for entitled sites

South Bay
 Base: 197,173,500 SF
 Vacancy: 3.26%
 Asking Lease Rate: \$1.93 NNN
 Class A Rents: \$2.29 NNN
 Land Value: \$150 - \$175 PSF

Orange County
 Base: 235,535,399 SF
 Vacancy: 2.02%
 Asking Lease Rate: \$1.68 NNN
 Class A Rents: \$1.90 - \$2.45
 Land Value: \$95 - \$135 PSF

San Diego County
 Base: 151,268,256 SF
 Vacancy: 3.12%
 Asking Lease Rates:
 North: \$1.35 NNN
 Central: \$1.68 NNN
 South: \$1.19 NNN
 Land Value Rates:
 North: \$35 - \$60 PSF
 Central: \$60 - \$100 PSF
 South: \$30 - \$45 PSF

Drayage rates provided by
WCL Consulting, Inc.
www.wclconsulting.com

Rates listed are Roundtrip Rates
 Drayage Rate includes base rate plus
 fuel surcharge.

* Large buildings above 100,000 SF do not
 typically have asking rents published, "TBD".

